

**Alessandro Piccioni**  
Strategy & Innovation  
Director, Nexi

Alessandro is the Strategy & Business Development Director at NEXI, a Bain Capital, Advent portfolio company, recently listed at the Milan Stock Exchange in the largest European IPO of 2019. Nexi recently announced the acquisition of international FS infrastructure leader SIA and Nordics/DACH payment leader NETS: the combined entity will become the leading player in the European financial technology industry, with a strong market positioning in payments, both in the consumer and in the merchant space.

As thought leader in the undergoing technology and digital transformation, Alessandro is responsible for developing, communicating, and sustaining strategic initiatives, with a particular focus on fintech innovation, M&A and corporate ventures. Main areas of expertise and initiatives led include Open Banking, Ecosystems, Alternative Rails, Blockchain and Cryptocurrencies, Machine Learning and Artificial Intelligence.

Former Bain & Co professional with international experience across 30+ strategic and corporate finance engagements with Fortune 500 companies, Alessandro worked as a Management Consultant for seven years, in their New York, Moscow, Milan and London offices. Main industries served include Financial Services, Media & Technology and Private Equity.

Prior to Bain, Alessandro worked as portfolio manager in Goldman Sachs in Miami and New York and had entrepreneurial experiences in the EdTech and Data Analytics space.

He also serves as Independent Non-Executive Board Member and Member of the Remuneration and Nomination Committee in Trevi, world leader in the field of underground engineering and listed at the Milan Stock Exchange since 1999.

He is currently a Shareholder and Non-Executive Board Member in the Venture Capital fund Cube 3. Direct investments include SpaceX, Airbnb, N26, Transferwise, 23andme, Flexport, Capsule, Coursera, Toast, Omaze (US); Deliveroo, SumUp, Fraugster, Bnext, Prodigy, Travelperk, Casavo, Treedom, Freeda, Supermercato24 (Europe); Investments in funds include Firstmark V, DST VII, Jackson Square Venture III, GSquared IV, Speedinvest Fund 3, Earlybird, SeedCamp, Target Global Mobility and Early Stage II.

As an Angel Investor, he is now focusing on bringing Artificial Intelligence and Blockchain innovation to traditional markets, with particular focus on Sports and Art.

He is a Junior Fellow at the Aspen Institute, an international network of young and potential future leaders, set up with the aim of creating a better informed and more responsible global leadership.

Alessandro holds an MBA from the Massachusetts Institute of Technology and a Master of Science in Accounting and Finance from the London School of Economics. He is currently enrolled in Executive Education at the Stanford Graduate School of Business and at Harvard Business School.



Alessandro is originally from Perugia, Italy. In his free time, he enjoys playing golf, racing sport cars, and traveling abroad with his wife Francesca and son Leonardo.